



#### **Overview of First Half Results**



## **Results for the First Half of FY2023**

#### Business performance

- ✓ The Bridge Business and Engineering Business showed steady progress in construction ordered, and net sales exceeded 80 billion yen for the first time in the first half, a record high.
- ✓ Operating profit was higher than expected due to improved profit and loss in the Engineering Business, mainly in the Engineered Structure System.
- ✓ Net profit reached a record high of 5.8 billion yen due to the recording of a gain on sale of investment securities.

#### Orders received

- ✔ Orders placed in the first half of the year, mainly in the Bridge Business, were low but generally as expected although they fell compared with the same period of the previous year.
- ✓ In the Precision Equipment Manufacturing Business, orders received and sales were sluggish due to the severe demand environment.

#### **Status of Core Businesses**



# **Bridge Business**

#### Orders received

- ✓ Orders received for this fiscal year are expected to be at the same level as in the previous year.
- ✓ In the first half of the year, there were few bids for large projects. We will focus on taking orders for large projects in the second half of the year, aiming to maintain our top market share and achieve our target for orders received.

## Osaka Wangan Expressway West Extension Project

- ✓ Tender of "Cable-stayed bridge for the Shinko and Nadahama Sea Routes" was notified. It will be an extremely large construction of 50,000 tons each in two construction zones in the east and west.
- ✓ The contract and construction will be next fiscal year or after.

# **Engineered Structure System**

#### Orders received

- ✓ Orders for small and medium-sized factories and warehouses have stagnated due to rising construction costs, but recovery is expected in the second half of this year.
- ✓ Inquiries remain steady.
- ✓ We will continue making efforts for stores and offices and capture demand as production bases return to Japan.

#### **Full-Year Forecast**



## **Full-Year Forecast for FY2023**

#### Business performance

- ✓ Continuing from the previous year, sales and profits are expected to increase with ROE remaining at around 10%.
- ✓ Net sales were revised to 166.0 billion yen from 175.8 billion yen due to sluggish orders in the Engineering Business and Precision Equipment Manufacturing Business.
- ✓ Operating profit was revised to 16.0 billion yen from 15.5 billion yen, a record high, mainly due to improvements in the Engineered Structure System in the first half and acquisition of design changes in the Bridge Business in the second half.
- ✓ Sales of cross-shareholdings are expected to continue in the second half of the year, revising net profit to 12.0 billion yen from 10.6 billion yen, a record high.

# **Capital Policy and Shareholder Returns**

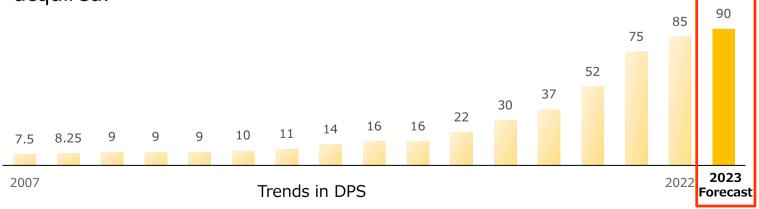


## **Introduction of Progressive Dividends (July 31, 2023)**

- ✓ Increase shareholder returns by changing from previous "stable dividends" to "progressive dividends".
- ✓ We will continue achieving "no dividend reduction, 13 dividend increases" as we have done over the past 16 years.

## Acquisition of Treasury Shares (July 31 – October 23, 2023)

✓ As in the previous year, 1 billion yen's worth of treasury shares were acquired.





# Revision of the Executive Compensation System (June 28, 2023)

✓ By making the link between directors' compensation and the Company's stock price more clear and sharing the benefits and risks of stock price fluctuations with shareholders, we will further raise awareness to contribute to achieve performance targets and improve corporate value.

# Introduction of Restricted Stock Incentive Program for Employee Shareholding Associations (October 30, 2023)

✓ In addition to enhancing incentives for achieving the 6th Medium-Term Management Plan (FY2022 – FY2024), promoting greater value-sharing among employees with our shareholders, and raising awareness of the need for management to participate in sustainably enhancing corporate value, it will also help employees build assets.

## **Consideration of Organizational Design**

✓ We will consider the transition to a Company with an Audit and Supervisory Committee, with the aim of strengthening the audit and supervisory functions of the Board of Directors. This is from the viewpoint of optimizing the Group as a whole, further enhancing the corporate governance system and further improving corporate value.

# **Photo Report**



Daishi Bridge

UNIQLO Maebashi Minami Inter Store

KUMAMOTO KOUTSU TRANSPORTATION CO., LTD Fukuoka Butsuryu Center









# 6th Medium-Term Management Plan



# 6th Medium-Term Management Plan (FY 2022~FY 2024)

	FY 2022 Results	FY 2023 Forecast	FY 2024 Targets
Net sales (100 million yen)	1,649	1,660	1,870
Operating profit (100 million yen)	152	160	183
EPS (yen)	273	294	290
ROE	10.1%	About 10%	9% or higher
Dividend payout ratio	31.1%	30.5%	30% or higher





# **Consolidated of Orders Received by segment**

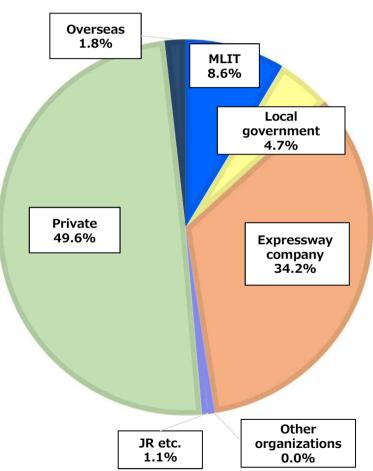


		FY 2022 1st Half year	FY 2023 1st Half year	Change
	New bridge Construction	47,426	21,928	△25,498
Bridge	Maintenance	3,368	11,552	8,184
Bridge	Overseas	106	926	819
	Subtotal	50,902	34,408	△16,493
	Engineered structure system	24,086	19,788	△4,298
Engineering	Civil engineering	2,391	965	△1,426
99	Architecture, machinery and steel structure	4,916	2,229	△2,687
	Subtotal	31,394	22,982	△8,411
Precision	Precision equipment manufacturing	1,483	618	Δ864
Equipment	Information processing	351	286	△64
	Subtotal	1,834	904	△929
To	otal	84,130	58,295	△25,834

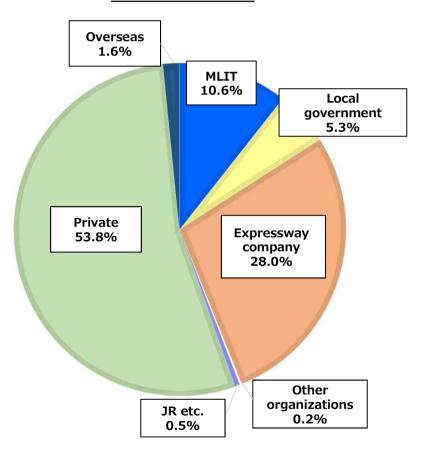
## **Orders Received by customer (Consolidation)**



FY 2022 1st Half Year

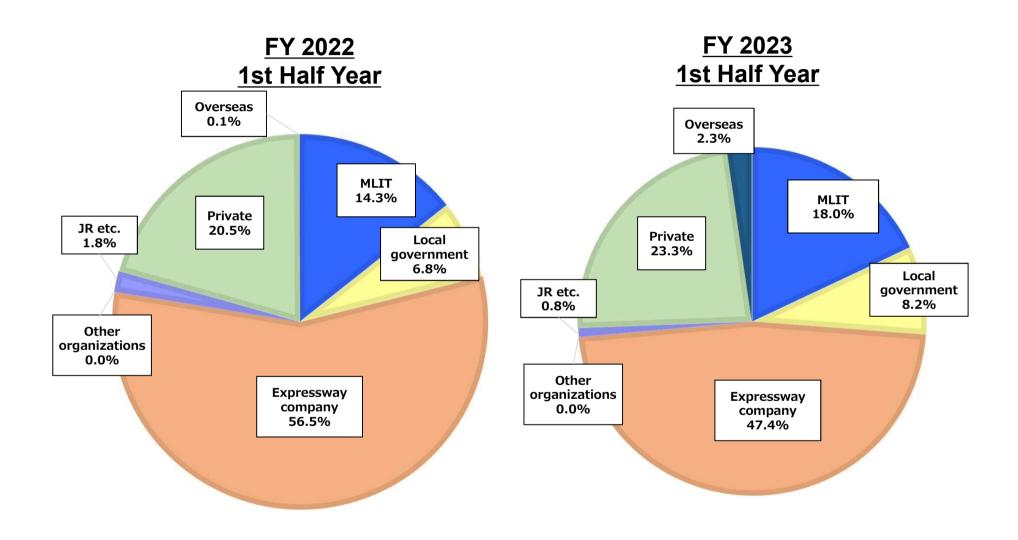


FY 2023 1st Half Year



# **Orders Received by customer (Bridge)**





# **Summary of Consolidated Settlement of Accounts**



### (million yen)

	FY 2022 1st Half year	FY 2023 1st Half year	Change
Net sales	75,984	*80,900 82,306	6,321
Operating profit	3,918	*6,200 7,316	3,398
Ordinary profit	4,207	*6,200 7,477	3,270
Profit attributable to owners of parent	3,426	*4,400 5,855	2,429

\*May 15, 2023 forecast

# **Consolidated Net Sales by segment**



		FY 2022 1st Half year	FY 2023 1st Half year	(million yen) Change
	New bridge Construction	24,239	31,650	7,411
Bridge	Maintenance	12,402	12,084	Δ318
Dilage	Overseas	1,042	2,238	1,195
	Subtotal	37,685	45,973	8,288
	Engineered structure system	28,281	25,993	Δ2,287
Engineering	Civil engineering	4,010	4,427	416
Engineering -	Architecture, machinery and steel structure	3,550	4,317	766
	Subtotal	35,842	34,738	△1,104
Dragicion	Precision equipment manufacturing	1,728	934	△793
Precision Equipment	Information processing	410	358	△52
	Subtotal	2,139	1,293	△845
Real Estate		317	300	△16
Total		75,984	82,306	6,321

# **Consolidated Business Results by segment**



		FY 2022 1st Half year	FY 2023 1st Half year	Change
	Net sales	37,685	45,973	8,288
Bridge	Operating profit	2,159	2,937	777
	Net Sales	35,842	34,738	△1,104
Engineering	Operating profit	2,073	5,094	3,021
Precision	Net sales	2,139	1,293	△845
Equipment	Operating profit	326	Δ1	△327
	Net sales	317	300	Δ16
Real Estate	Operating profit	176	197	20
Corporate expenses		△816	△911	△94
Total Operating profit		3,918	7,316	3,398

# **Consolidated statements of income**



	FY 2022 1st Half year	FY 2023 1st Half year	Change
Net sales	75,984	82,306	6,321
Gross profit	9,144	12,835	3,690
Selling, general and administrative expenses	5,225	5,518	292
Operating profit	3,918	7,316	3,398
Non-operating income	461	399	△62
Non-operating expenses	173	238	65
Ordinary profit	4,207	7,477	3,270
Extraordinary income	976	1,168	191
Extraordinary expenses	47	51	3
Profit before income taxes	5,136	8,594	3,457
Profit attributable to owners of parent	3,426	5,855	2,429

# **Consolidated balance sheets**



	As of Mar. 31, 2023	As of Sep. 30, 2023	Change
Current assets	133,354	131,216	Δ2,138
Non-current assets	61,101	61,407	305
Total assets	194,456	192,623	△1,833
Current liabilities	50,660	42,080	△8,579
Non-current liabilities	26,143	28,166	2,023
Total liabilities	76,803	70,247	△6,556
Net assets	117,653	122,376	4,723
Total liabilities and net assets	194,456	192,623	△1,833

# **Consolidated statements of Cash flows**

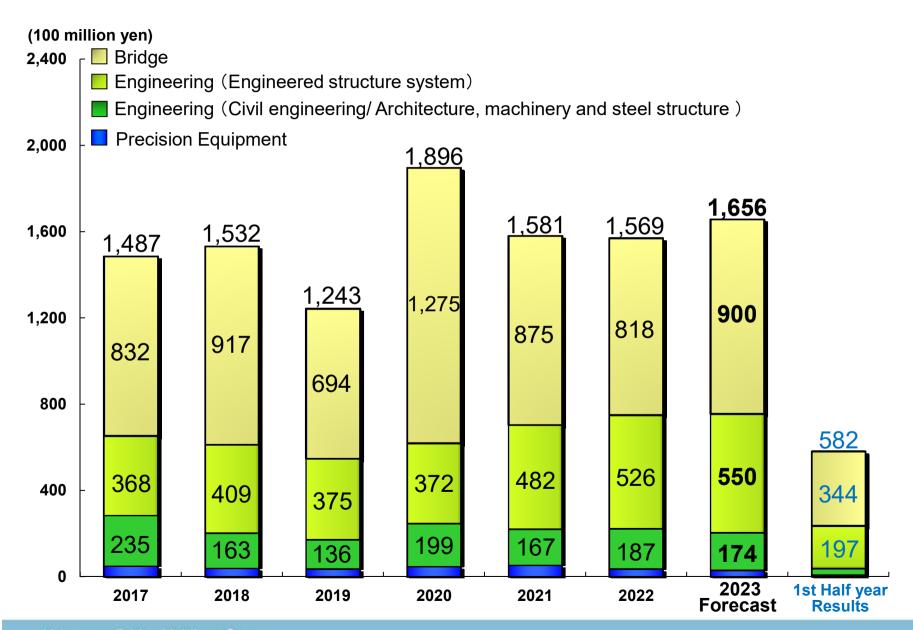


	FY 2022 1st Half year	FY 2023 1st Half year	Change
Cash flow from operating activities	△3,768	8,345	12,114
Cash flow from investing activities	△789	443	1,233
Cash flow from financing activities	785	△7,947	△8,733
Effect of exchange rate change on cash and cash equivalents	76	31	△45
Net increase (Δ-decrease)	△3,695	873	4,568
Cash and cash equivalents at beginning of period	23,458	25,143	1,684
Cash and cash equivalents at end of period	19,763	26,016	6,253



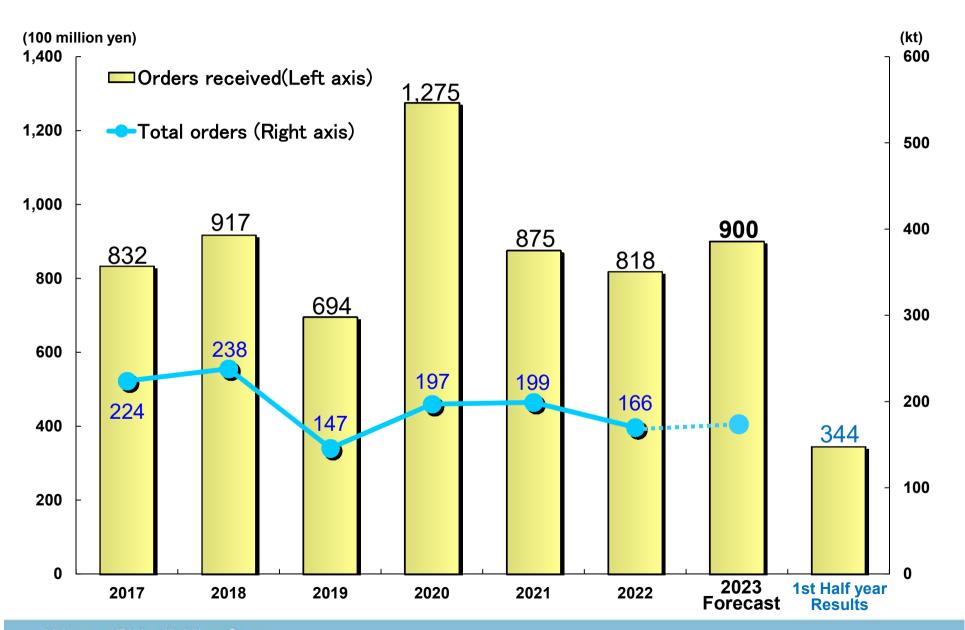
### **Orders Received**





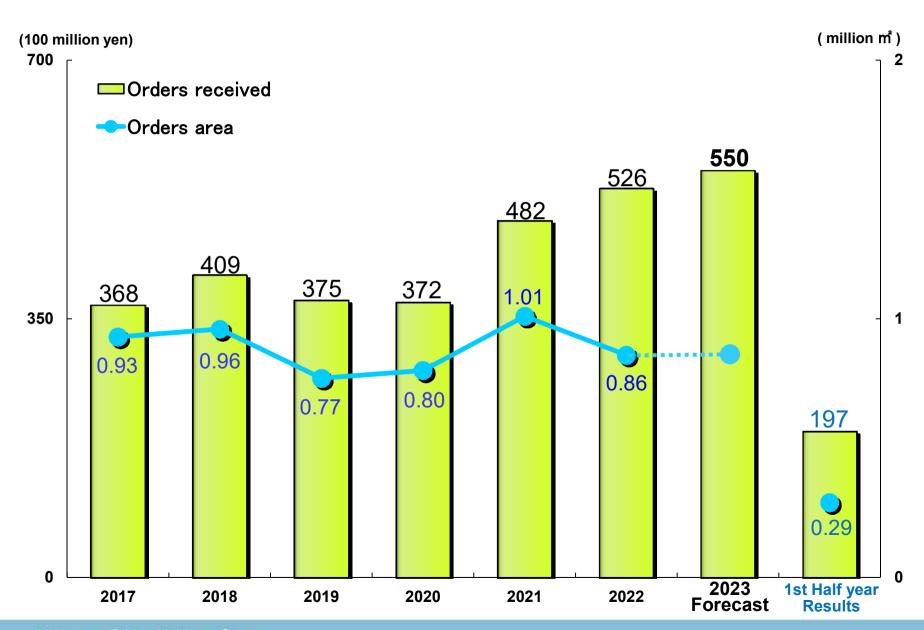
# Total Orders / Orders Received (Bridge)





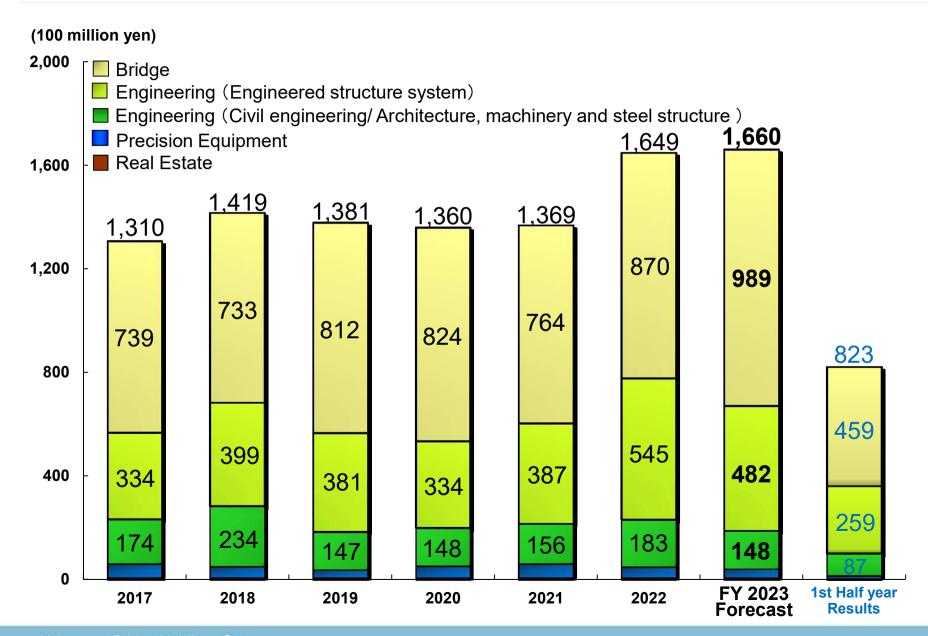
# Orders Area / Orders Received (Engineered Structure system)





#### **Net Sales**





# **Forecast of Consolidated Business Performance**



	1st half Results	2nd half Forecast	Full year *1 Previous	Full year Updated
Not color	* <sup>2</sup> 75,984	*2 <i>88,984</i>		*21 <i>64,968</i>
Net sales	82,306	83,694	175,800	166,000
	* <sup>2</sup> 3,918	* <sup>2</sup> 11,299		* <sup>2</sup> 15,218
Operating profit	7,316	8,684	15,500	16,000
Ordinary profit	*2 <i>4,207</i>	* <sup>2</sup> 11,245		*21 <i>5,452</i>
	7,477	8,523	15,500	16,000
Profit attributable	*23,426	*27,816		*2/1 <i>1,243</i>
to owners of parent	5,855	6,145	10,600	12,000

<sup>\*1</sup> May 15, 2023 forecast

<sup>\*2</sup> Result of FY 2022

# Forecast of Consolidated Business Performance (Operating Profit and Loss by Segment)

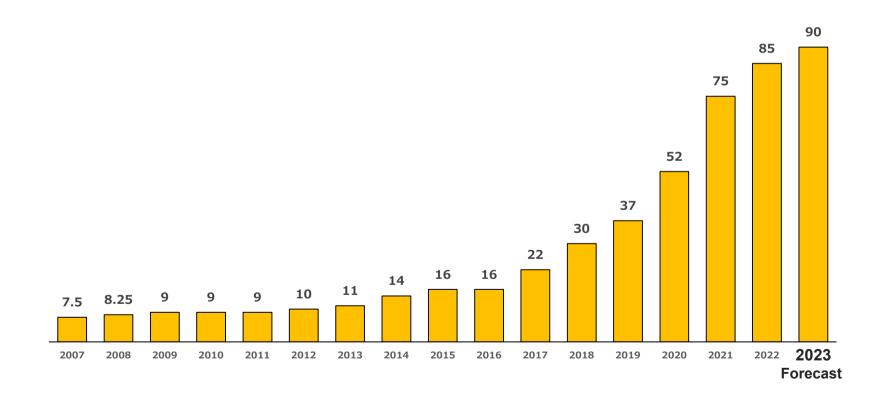


		1st half Results	Full year *Previous	Full year Updated	FY 2022 Result
Bridge	Net sales	45,973	98,000	98,900	87,018
Bridge	Operating profit	2,937	9,700	10,000	8,954
Enginooring	Net sales	34,738	72,000	63,000	72,933
Engineering	Operating profit	5,094	7,100	7,550	6,785
Precision	Net sales	1,293	5,200	3,500	4,388
Equipment	Operating profit	Δ1	400	0	633
Real Estate	Net sales	300	600	600	628
Real Estate	Operating profit	197	300	300	368
Corporat	e expenses	△911	Δ2,000	△1,850	△1,523
Total Ope	rating profit	7,316	15,500	16,000	15,218

\*May 15, 2023 forecast

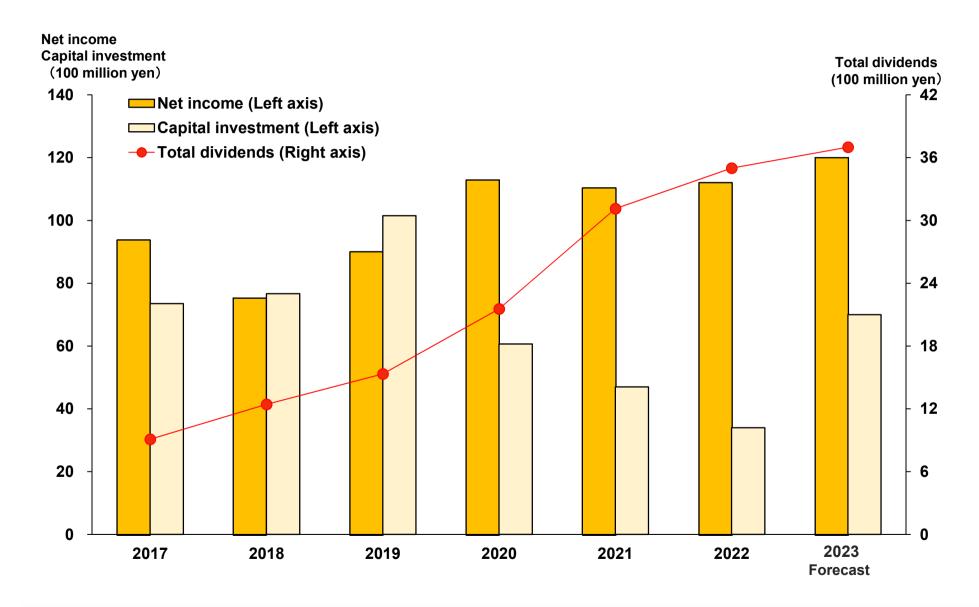
# **Dividend Per Share**





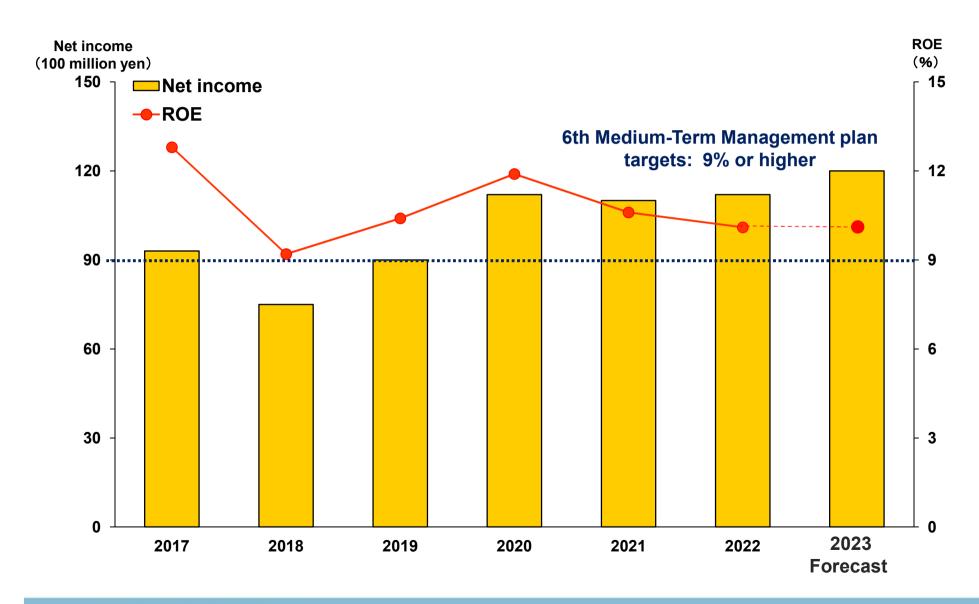
# **Net income/Capital investment/Total Dividends**





# **Net Income/ROE**





# **Consolidated Net Sales and Orders Received by Segment**



(100 million yen)

			EV2022	EV2022		TV2022
			FY2022 1st Half Year	FY2023 1st Half Year	FY2023 Full year Forecast	FY2023 Full year Forecast
			Results	Results	* Previous	Updated
		New bridge construction	242	316	690	672
	D : 1	Maintenance	124	120	260	277
	Bridge	Overseas	10	22	30	40
		Subtotal	376	459	980	989
		Engineered structure system	282	259	545	482
	Engineering	Civil engineering	40	44	100	73
Net Sales	Engineenig	Architecture, machinery and steel structure	35	43	75	75
		Subtotal	358	347	720	630
	Precision Equipment	Precision equipment	17	9	45	28
		Info. processing	4	3	7	7
		Subtotal	21	12	<i>52</i>	<i>35</i>
	Real Estate		3	3	6	6
	Ţ	otal	759	823	<i>1,758</i>	1,660
		New bridge construction	474	219	629	629
	Bridge	Maintenance	33	115	<i>254</i>	254
	blidge	Overseas	1	9	17	17
		Subtotal	509	344	900	900
		Engineered structure system	240	197	626	550
Orders	Engineering	Civil engineering	23	9	94	94
Received	Engineering	Architecture, machinery and steel structure	49	22	80	80
		Subtotal	313	229	800	724
		Precision equipment	14	6	50	25
	Precision Equipment	Info. processing	3	2	7	7
		Subtotal	18	9	<i>57</i>	32
	T	otal	841	582	1,757	1,656

\*May 15, 2023 forecast